2013Q3 Compactor Industry Analysis Report

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1. Domestic Operating Data
2013 Jan. - Oct. Chinese Provinces Compaction Machinery Production Data

	Compaction Machinery(Unit)			
Region	Oct. Production	Jan.~ Oct. Production	Compare the Same Time in Oct.	Compare the Same Time (Jan.~ Oct.)
Nationwide	4,196	36,392	44.14%	7.13%
Beijing	730	3,263	119.88%	-1.09%
Tianjin	243	2,751	86.92%	191.11%
Henan	1,126	8,112	32.78%	9.55%
Jiangsu	678	7,234	131.40%	45.88%
Shanghai	404	4,740	51.31%	-8%
Hunan	191	2,675	5.52%	-4.74%
Sichuan	241	1,807	50.63%	31.71%
Shandong	143	1,797	-64.52%	-61.24%
Guangxi	94	1,277	104.35%	50.06%
Fujian	137	1,203	63.10%	30.62%
Zhejiang	150	848	89.87%	-14%
Anhui	25	285	1	31.34%
Guangdong	14	141	-41.67%	-4.73%
Liaoning	10	121	-33.33%	-9.02%
Shanxi	7	103	-66.67%	-21.97%
Chongqing	3	35	1	483.33%

2013 Jan. ~ Oct. domestic cumulative production of compaction machinery reached 36,392 units, with an increase of 7.13% compare the same time last year. In October, the production captured 4,196 units, with an increase of 44.14% compare the same time last year.

Source: China Industry Research Reports



2. Chinese Compactor Industry Distribution for Export-Company

HS Code Corresponding Product Name Description

HS Code	Product Name
8430	Moving/grading/scraping/boring machinery for earth, in the following referred to as "compactor"

• 2013 Jan.-Sept. Chinese Compactor Export Enterprises (HS: 8430) Distribution (Sorted by Exports)

Region	Jan Sep. Total Value (USD)	Proportion
Sichuan	317,150,482	13.65%
Henan	236,700,086	10.18%
Guangdong	211,942,620	9.12%
Shandong	209,842,188	9.03%
Shanghai	202,099,608	8.70%

2013 Jan. - Sep. according to export figures indication, Chinese export region of compactors mainly located in Sichuan Province, Henan Province and Guangdong Province. Actually Sichuan Province exports accounted for 13.65 percent of China's total exports.

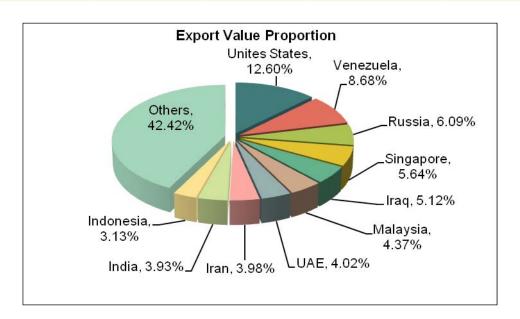
Source: Customs Information Network



3. Chinese Compactor Industry Export Value and Main Exporting Countries / Regions (by Amount)

• 2013 Jan.-Sept. Chinese Compactor Industry Export Value and Main Exporting Countries / Regions (by Amount)

No.	Country/Dogion	Jan Sep. A	Accumulation	Compared to the Sa	me Period Last Year
INO.	Country/Region	Quantity (Unit)	Amount (USD)	Quantity	Amount
1	United States	70,142	292,803,137	-36.9%	-6.7%
2	Venezuela	4,345	201,818,625	55.6%	-72.6%
3	Russia	107,687	141,560,645	20%	37.7%
4	Singapore	1,770	131,179,514	11.4%	81.2%
5	Iraq	16,303	119,061,299	72%	16.2%
6	Malaysia	4,055	101,614,688	-33%	242.3%
7	UAE	19,947	93,403,322	23.3%	171.4%
8	Iran	9,163	92,511,650	-50.5%	90.1%
9	India	11,394	91,445,460	-0.5%	-4.6%
10	Indonesia	12,804	72,836,222	25.9%	-4.7%



2013 Jan.-Sep. according to the export data, Chinese compactor total exports in the first nine months reached \$ 2.324 billion, with an decrease of 11.2% compared the same period last year. The main exporting countries are the United States, Venezuela, Russia, Singapore, Iraq, Malaysia, UAE, Iran, India and Indonesia. The United States is the main import market for our compactors, and the export value accounted for 12.6 percent of China total compactor exports. In the top ten export markets, export value of Malaysia and UAE grew by 242.3% and 171.4% with a faster growth; export Venezuela's value fell by 72.6%.

Source: Customs Information Network



4. 2013 Global Compactors Industry Importing Countries Situation 2012 Compactor (HS: 8430) Major Importing Countries (Sorted by Imports)

Import Country/Region	Import (Thousand USD)	Compare to the Same Period
Australia	2,009,643	224.77%
Russia	1,532,424	69.02%
United States	929,087	-13.45%
Venezuela	923,196	306.14%
Canada	662,635	4.89%

2012 Australia compactors imports increased 224.77% compared the same period last year, reached \$ 2.01 billion. It is becoming the world's largest importer for compactors. Venezuela is the world's fourth largest importer. In 2012, the import amount grew by 306.14%, reached \$ 923 million. Although there is a large gap compared with Australia and Russia, but compared to the United States ranked the third the gap is less than 1%.

Source: UN Comtrade



5. 2013 Global Compactors Industry Exporting Countries Situation 2013 Jan.-Jun. Compactor (HS: 8430) Major Exporting Countries (Sorted by Exports)

Export Countries/Region	Export (Thousand USD)	Compared the Same Period Last Year
United States	1,700,663	29.39%
China	1,513,487	-8.88%
Germany	686,118	-14.73%
Switzerland	363,691	-28.17%
Italy	347,016	1.05%

2013 Jan.-Jun. U.S. compactor exports amounted to \$ 1.701 billion, with an increase of 29.39% which is the highest country in 5 top export markets), the world's leading compactor exporter. China is catching the United States. In the first half of 2013, the export value reached \$ 1.513 billion.

Source: UN Comtrade

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Thanks for reading the report, if you have any questions, opinions or advices,

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